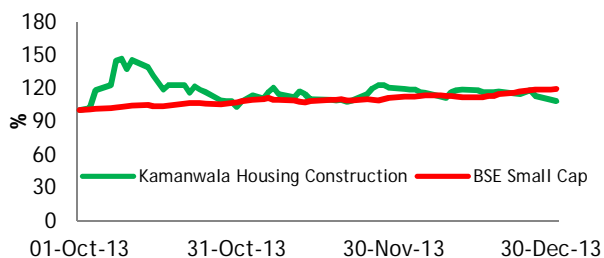


March 13, 2014

CMP	25.05
BSE Code	511131
BSE ID	KAMANWALA
52wk High/Low (₹)	38.25/24.00
Average Volume (3M) ^S	2,797
Market Cap (₹ Crore)	35.3

Shareholding - Dec 2013	No.	%
Promoters	68,42,801	48.55
FII's	0	0.00
DII's	400	0.00
Public & Others	72,49,959	51.44

Stock Chart As on December 31, 2013


Common Size Analysis (%)	Q3 FY14	Q3 FY13	Q2 FY14
Cost of Materials/TR	0.2	12.5	-0.9
Employee Cost/TR	11.6	7.3	20.9
Other Expenses/TR	6.0	7.7	12.1
Interest Cost/TR	2.6	22.0	4.0

Valuation Ratios	
P/E (TTM) (x)	96.35
P/BV (TTM) (x)	0.40
EPS (Q3 FY14)	0.91

Financial Ratios	%
EBIDTA Margin	26.0
PAT Margin	19.5
Impact Cost [^]	7.3

Financials and Ratios are on Standalone basis

TR stands for Total Revenue

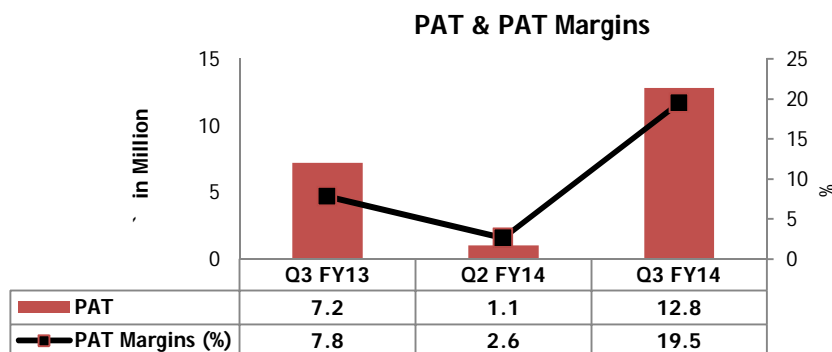
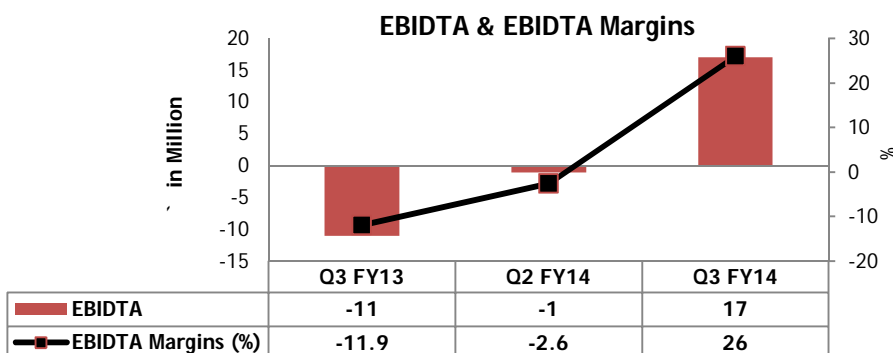
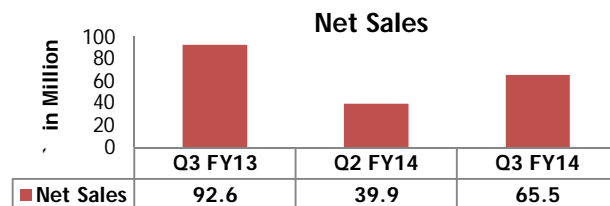
TTM stands for trailing twelve months

[^]Source : BSE, for March, 2014

\$ - Average Volumes (Total Shares traded) for 3 Months

Q3 FY14 Analyst's Review

- Net Sales for Q3 FY14 stood at Rs. 65.5 million as compared to Rs. 92.6 million for Q3 FY13, thus declining by 29.3% on a y-o-y basis. The Company records its Sales on the basis of percentage completion method. For Q3 FY14, the Company incurred Interest & Financial Expenses amounting to Rs. 41.5 million. Out of this Rs. 39.9 million has been capitalized to the unsold stocks of the respective projects for which the funds were borrowed and the balance Rs. 1.6 million has been shown as Revenue Expenditure.
- The Company reported an Operating Profit of Rs. 17 million for Q3 FY14 as compared to an Operating Loss of Rs. 11 million in Q3 FY13. Despite a lower topline, the Company managed to report a profit at the operating level mainly on account of a y-o-y decline in Operating Expenses.
- Net Profit reported by the Company stood at Rs. 12.8 million for Q3 FY14 as against Rs. 7.2 million in Q3 FY13 which is an increase of 77.8% y-o-y and it could be attributed to decline in Interest Expense by over 90% y-o-y. Other Income for Q3 FY13 includes an amount of Rs. 7.2 million of the earlier quarters of FY14. Also, Service Tax Expenses of previous two quarters has been reversed during Q3 FY14 as CENVAT Credit amount of Rs. 1.4 million. PAT Margins increased y-o-y from 7.8% in Q3 FY13 to double digit at 19.5% in Q3 FY14.



Financial Snapshot

Particulars	Standalone Financials (In Millions)				
	Q3 FY 2014	Q3 FY 2013	Q2 FY 2014	y-o-y (%)	q-o-q (%)
Income Statement					
Net Sales / Income from Operations	65.5	92.6	39.9	-29.3	64.1
Expenses					
Cost of Material Consumed	0.1	11.6	(0.4)	-99.1	-127.2
Change in Inventories	36.9	78.1	28.2	-52.8	31.1
Employee Benefit Expenses	7.6	6.8	8.3	11.8	-8.9
Administrative, Manufacturing, Selling & Other Expenses	3.9	7.1	4.8	-45.1	-19.3
EBIDTA	17.0	-11.0	-1.0	-254.5	-1,739.3
Depreciation & Amortization	0.552	0.505	0.548	9.3	0.7
Finance Costs	1.7	20.4	1.6	-91.7	6.2
Other Income	4.5	26.5	4.7	-83.0	-3.6
Profit After Tax (PAT)	12.8	7.2	1.1	77.8	1117.9
Key Ratios - Income Statement					
EBIDTA Margin (%)	26.0	-11.9	-2.6	-	-
PAT Margins (%)	19.5	7.8	2.6	-	-
Adjusted EPS	0.91	0.51	0.07	-	-

Source: Capitaline Database; Company Financials

About Us

LOTUS KNOWLWEALTH (LKW) commenced business in 1990 and is currently engaged in providing WEALTH ADVISORY, CORPORATE ADVISORY and ECONOMIC & FINANCIAL RESEARCH & CONTENT services.

GURUKSHETRA.com is an online initiative of LKW that focuses on Personal Finance while theIPOguru.com is India's Premier Primary Market (IPO) Portal.

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Disclosure

Each member of the team involved in the preparation of this report, hereby affirms that there exists no conflict of interest.